

s22

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**From:** s22  
**Sent:** Thursday, 23 January 2020 3:55 PM  
**To:** s22  
**Subject:** 64169 v2\_GT16.1.20 [SEC=~~UNCLASSIFIED~~]  
**Attachments:** 64169 v2\_GT16.1.20.docx

**Security Classification:** ~~UNCLASSIFIED~~

~~UNCLASSIFIED~~



s22

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**From:** s22  
**Sent:** Wednesday, 29 January 2020 8:39 AM  
**To:** s22  
**Subject:** Attachment H - PM notes on s22 complaint email [SEC=~~UNCLASSIFIED~~]  
**Attachments:** Attachment H - PM notes on s22 complaint email.docx

**Security Classification:** ~~UNCLASSIFIED~~

~~UNCLASSIFIED~~

s22

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**From:** s22  
**Sent:** Monday, 20 January 2020 3:57 PM  
**To:** s22  
**Cc:** s22  
**Subject:** FW: FOR ACTION: Final s22 Letter for your signature [SEC=~~UNCLASSIFIED~~]

**Security Classification:** ~~UNCLASSIFIED~~

Hi s22,

Re-drafted letters for your signature thanks.

s22

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~~UNCLASSIFIED~~

s22



s22

~~UNCLASSIFIED~~

s22

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**From:** s22  
**Sent:** Monday, 20 January 2020 4:28 PM  
**To:** s22  
**Subject:** FW: Request to undertake eligibility assessments [DLM=~~For Official Use Only~~]

**Security Classification:** \_\_\_\_\_

FYI

\_\_\_\_\_

s22

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**s22**

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**From:** Incubator Support Programme Management  
**Sent:** Thursday, 30 January 2020 10:40 AM  
**To:** s22  
**Subject:** FW: HOD Minute - s22 [DLM=Sensitive]  
**Attachments:** Attachment A - Complaint email from s22 .msg; Attachment B - Application - s22 .pdf; Attachment B - Application s22 .pdf; Attachment C - Eligibility Letter - s22 - 's22 '.pdf; Attachment C - Eligibility Letter - s22 - 's22 '.pdf; Attachment D - RIF Feedback on s22 Draft Application.msg; Attachment E - Timeline of interactions with s22 .docx; Attachment F - s42 .docx; Attachment G - s22 NEI Application Eligibility Checklist -s22 .docx; Attachment G - s22 NEI Application Eligibility Checklist -s22 .docx; Incubator Support Program Guidelines.docx; Attachment H - PM notes on s22 complaint email.docx

**Importance:** High

**Security Classification:**  
~~Sensitive~~

**s22**

Incubator Support initiative  
AusIndustry – Support for Business

Phone +s22  
Internet: www.business.gov.au

~~Sensitive~~**s22**

s22

s22

-----Original Message-----

From: s22

Sent: Wednesday, 29 January 2020 9:44 AM

To: s22 <s22@industry.gov.au>

Subject: FW: HOD Minute - s22 [DLM=~~Sensitive~~]

Having issues sending links. Driving me freaking nuts.

It does this after I send it.

Grrrr

Was previously having issues forwarding on the attachments, it was renaming two of them

Grrr

~~Sensitive~~

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s22

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**From:** Incubator Support Programme Management  
**Sent:** Wednesday, 22 January 2020 11:17 AM  
**To:** s22  
**Subject:** FW: s22 complaint question [DLM=~~Sensitive~~]

**Security Classification:** ~~\_\_\_\_\_~~

~~Sensitive~~

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**From:** Incubator Support Programme Management  
**Sent:** Wednesday, 15 January 2020 7:57 AM  
**To:** s22  
**Subject:** FW: ISI NEI Application Eligibility Decision letter for delegate signature - s22  
- s22 [DLM=~~For-Official-Use-Only~~]  
**Attachments:** ISI NEI Application Eligibility Decision letter for delegate signature - s22  
- s22 .docx

Hi s22 – this is the draft letter I came up with, s42

I was wondering what your thoughts are on the letter too of course.

Cheers

s22

~~For Official Use Only~~

s22

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**From:** s22  
**Sent:** Tuesday, 7 January 2020 9:33 AM  
**To:** s22  
**Subject:** FW: information for incubator support initiative email! [SEC=~~UNCLASSIFIED~~]  
**Attachments:** master\_entrepreneurs\_programme\_members\_export\_10c5fd9444.zip

**Security Classification:** 

Hey can you please check these spreadsheets to see if there is an entry for

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s22

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**From:** Incubator Support Programme Management  
**Sent:** Friday, 3 January 2020 12:38 PM  
**To:** s22  
**Cc:** Incubator Support Programme Management; s22  
**Subject:** FW: s22 January dot points [SEC= ~~UNCLASSIFIED~~]  
**Attachments:** Document1.docx

**Security Classification:** ~~UNCLASSIFIED~~

Hi s22

Should s22, CEO, s22 . contact you regarding today's announcement, here's some points that might be useful to you to have handy.

s22

s22  
A/g Assistant Manager  
**Incubator Support initiative**  
AusIndustry – Support for Business

Phone: s22

UNCLASSIFIED

s22

# S42

**s22**

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**From:** s22  
**Sent:** Friday, 31 January 2020 8:09 AM  
**To:** s22  
**Subject:** S 22 SEC=~~UNCLASSIFIED~~

**Security Classification:**~~UNCLASSIFIED~~

You know, I think the reasons you originally gave s22 are still the clearest reasons for why s22 is not an incubator and we should not hesitate to inject them into the letter or clear points for s22 to use if the customer calls.

- This project does not appear to be delivering services to Australian start-ups that will directly (through an Incubator program) help them to develop the capabilities to commercialise in overseas markets.
- The majority of the activities and costs are associated with setting up a MVP and then launching a platform, which is not in line with the intent of the ISI.

**s22**

Incubator Support initiative

AusIndustry – Support for Business

Phone +s22

Internet: [www.business.gov.au](http://www.business.gov.au)~~UNCLASSIFIED~~

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**From:** s22  
**Sent:** Monday, 22 June 2020 10:14 AM  
**To:** s22  
**Cc:** s22 ; Incubator Support Programme Management  
**Subject:** s22 Minute and attachments [SEC=~~UNCLASSIFIED~~]  
**Attachments:** B s22 2020 (main attachment).pdf; B OriginalSubmission - s22  
- s22 .pdf; B OriginalSubmission - s22 - s22 .pdf; C  
Eligibility Letter - s22 - 's22 '.pdf; C  
Eligibility Letter - s22 - 's22 '.pdf; D RIF  
Feedback on s22 Draft Application - 20Nov18 DLM ~~For Official Use Only~~ -  
~~Only~~.msg; E Timeline of interactions with s22 updated..docx; F s22 - s42  
.docx; G s22 NEI Application Eligibility Checklist - s22  
.docx; G s22 NEI Application Eligibility Checklist - s22  
.docx; H PM notes on s22 complaint email.docx; I HOD response letter.docx; \_  
HOD Minute - s22 .docx; A Complaint email from s22 DLM ~~For Official Use Only~~.msg

**Security Classification:**  
~~UNCLASSIFIED~~

Hi s22 resent, the order changed in the final minute I see.

B s22 2020 (main attachment)  
B OriginalSubmission - s22 - s22 B OriginalSubmission - s22 - s22 C  
Eligibility Letter - s22 - 's22 '  
C Eligibility Letter - s22 - 's22 '  
D RIF Feedback on s22 Draft Application - 20Nov18 DLM ~~For Official Use Only~~ E Timeline of interactions  
with s22 updated.  
F s22 - s42  
G s22 NEI Application Eligibility Checklist - s22 G s22 NEI Application Eligibility Checklist  
- s22 H PM notes on s22 complaint email I HOD response letter \_ HOD Minute - s22 A  
Complaint email from s22 DLM ~~For Official Use Only~~

Note: To protect against computer viruses, email programs may prevent you from sending or receiving certain types of file attachments. Check your email security settings to determine how attachments are handled.  
~~UNCLASSIFIED~~

**s22**

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**From:** s22  
**Sent:** Wednesday, 29 January 2020 3:37 PM  
**To:** Incubator Support Programme Management  
**Subject:** s22 applications follow up [SEC=~~UNCLASSIFIED~~]

**Security Classification:**  
~~UNCLASSIFIED~~

Hi team,

I don't have a record of s22 making the decision to fund the two s22 applications not eligible.

Also, the letters that s22 told me were sent to the customer a few weeks back are not in DocHub, as far as I can see.

Can we please have a quick chat tomorrow and figure out how to square this all away.

Thanks  
s22

s22  
Assistant State Manager, Queensland State Office  
Accelerating Commercialisation & Incubator Support Delivery  
Entrepreneurs' Programme Branch  
AusIndustry - Support for Business

Phone +s22  
Mobile: +s22  
Internet: [www.business.gov.au](http://www.business.gov.au) | [Subscribe to news updates](#)

Department of Industry, Innovation and Science  
Level 13, 100 Creek Street, Brisbane QLD 4000  
GPO Box 2013 Canberra ACT 2601  
ABN 74 599 608 295



*The department acknowledges the traditional owners of the country throughout Australia and their continuing connection to land, sea and community. We pay our respect to them and their cultures and to the elders past and present*

~~UNCLASSIFIED~~



s22

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**From:** s22  
**Sent:** Monday, 20 January 2020 3:17 PM  
**To:** s22  
**Subject:** ISI NEI Application Eligibility Decision letter for delegate signature - s22  
[SEC= ~~UNCLASSIFIED~~]  
**Attachments:** ISI NEI Application Eligibility Decision letter for delegate signature - s22 .docx  
**Security Classification:** ~~UNCLASSIFIED~~

~~UNCLASSIFIED~~

s22

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**From:** s22  
**Sent:** Wednesday, 8 January 2020 2:46 PM  
**To:** s22  
**Cc:** Incubator Support Programme Management  
**Subject:** s22 \_s22 \_Application outcome Letter  
 [DLM=~~For Official Use Only~~]  
**Attachments:** s22 \_s22 Application outcome Letter.docx  
**Security Classification:** ~~For Official Use Only~~

Hi s22

I wanted to share another recent letter sent to a customer advising them their application was ineligible.

Of note is its brevity.

In the draft I have sent you for s22 I trust have tied all points to a Guidelines point and tried to provide constructive examples direct from the guidelines.

For what it is worth, we do not consider s22 to be an Incubator in the context of ISI, but there seems little value in attempting to make that point.

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~~For Official Use Only~~

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**From:** s22  
**Sent:** Friday, 24 January 2020 10:09 AM  
**To:** s22  
**Subject:** s22 NEI Application Eligibility Checklist - s22  
[SEC= ~~UNCLASSIFIED~~]  
**Attachments:** s22 NEI Application Eligibility Checklist - s22 .docx

**Security Classification:**  
~~UNCLASSIFIED~~

~~UNCLASSIFIED~~

**s22**

**From:** s22  
**Sent:** Friday, 24 January 2020 10:32 AM  
**To:** s22 s 22  
**Subject:** Minute to HOD - complaint [DLM=~~Sensitive~~]  
**Attachments:** Attachment A - Complaint email from s22 .msg; Attachment C - Eligibility Letter - s22 - 's22'.pdf; Attachment C - Eligibility Letter - s22 - 's22'.pdf; Attachment D - RIF Feedback on s22 Draft Application.msg; Attachment E - Timeline of interactions with s22 .docx; Attachment F - s42 .docx; Attachment G - s22 NEI Application Eligibility Checklist - s22 .docx; Attachment G - s22 NEI Application Eligibility Checklist - s22 .docx; Attachment H - PM notes on s 22 complaint email.docx; Attachment I - HOD response letter.docx; Incubator Support Program Guidelines.docx

**Security Classification:**~~Sensitive~~

Hi s22

For your consideration, the draft Minute to s22 is here, and the draft response letter is here.

Attachment A - Complaint email from s22 Attachment C - Eligibility Letter - s22 - 's22

Attachment C - Eligibility Letter - s22 - 's22

Attachment D - RIF Feedback on s22 Draft Application Attachment E - Timeline of interactions with s22

Attachment F - s42 Attachment G - s22 NEI Application Eligibility Checklist - s22

Attachment G - s22 NEI Application Eligibility Checklist - s22 Attachment H - PM notes on s22 complaint email Attachment I - HOD response letter Incubator Support Program Guidelines

Kind regards

**s22**

Incubator Support initiative  
 AusIndustry – Support for Business

Phone +s22

Internet: www.business.gov.au

~~Sensitive~~

s22

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**From:** s22  
**Sent:** Monday, 20 January 2020 4:25 PM  
**To:** s22  
**Cc:** s22  
**Subject:** RE: FOR ACTION: Final s22 Letter for your signature [SEC=~~UNCLASSIFIED~~]

Hi s22

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**From:** s22  
**Sent:** Wednesday, 29 January 2020 9:34 AM  
**To:** s22  
**Subject:** RE: HOD Minute - s22 [DLM=~~Sensitive~~]

**Security Classification:**  
~~Sensitive~~

Thanks s22 - looks good.

ta  
~~Sensitive~~

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**From:** s22  
**Sent:** Wednesday, 29 January 2020 9:38 AM  
**To:** s22  
**Subject:** RE: HOD Minute - s22 [DLM=~~Sensitive~~]

**Security Classification:** ~~Sensitive~~

Its all good - I just made some v small edits - good job on pulling all that together!  
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**From:** s22  
**Sent:** Wednesday, 29 January 2020 10:56 AM  
**To:** s22  
**Subject:** RE: HOD Minute - s22 [DLM=~~Sensitive~~]

**Security Classification:**

~~Sensitive~~

Ah, it sounds like it is in one of those modes that wont let you edit, etc. I had one last week and had to re-start a whole new email.

BTW, can you forward me the response from s22 that s22 got - just out of interest

Ta!

~~Sensitive~~

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**From:** s22  
**Sent:** Thursday, 30 January 2020 1:04 PM  
**To:** Incubator Support Programme Management  
**Subject:** RE: s22 applications follow up [SEC=~~UNCLASSIFIED~~]

Thanks, I have now closed off both applications in eSGMS as 'not eligible'.

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**From:** s22  
**Sent:** Friday, 31 January 2020 8:35 AM  
**To:** s22  
**Subject:** RE: s22 [SEC=~~UNCLASSIFIED~~]

**Security Classification:** ~~UNCLASSIFIED~~

There are probably various ways you could come at it but I think we've landed on the most sensible..

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**From:** s22  
**Sent:** Wednesday, 22 January 2020 11:29 AM  
**To:** s22  
**Subject:** RE: Incubator Support initiative - applications from s22  
[SEC=~~UNCLASSIFIED~~]

**Security Classification:** ~~UNCLASSIFIED~~

Oh, cool sorry I will tell s22 not to bother responding... !

Not sure what we put in the letter then, apart from ... 'we have no record of further contact following the feedback...'?

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**From:** s22  
**Sent:** Wednesday, 22 January 2020 11:30 AM  
**To:** s22  
**Subject:** RE: Incubator Support initiative - applications from s22  
[SEC= ~~UNCLASSIFIED~~]

**Security Classification:** ~~UNCLASSIFIED~~

Ha, sorry 😊

~~UNCLASSIFIED~~

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**From:** Incubator Support Programme Management  
**Sent:** Monday, 13 January 2020 1:43 PM  
**To:** s22  
**Cc:** Incubator Support Programme Management; s22  
**Subject:** RE: Complaint email from s22 [DLM= ~~Sensitive: Legal~~]

Hi s22

Do feel free to – s22 has I understand been copied in previously.

Cheers, s22

s22  
Incubator Support initiative  
AusIndustry – Support for Business

Phone +s22  
Internet: [www.business.gov.au](http://www.business.gov.au)



Australian Government  
Department of Industry,  
Innovation and Science

Business

business.gov.au  
13 28 46  
Delivered by AusIndustry™

~~Sensitive: Legal~~

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**From:** s22  
**Sent:** Monday, 20 January 2020 5:45 PM  
**To:** s22 ; s22  
**Subject:** RE: FOR ACTION: Final s22 Letter for your signature [SEC=UNCLASSIFIED]

**Security Classification:**  
UNCLASSIFIED

Great, thanks so much s22 and s22

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**From:** s22  
**Sent:** Wednesday, 22 January 2020 11:34 AM  
**To:** s22  
**Subject:** RE: s22 complaint question [DLM=~~Sensitive~~]

**Security Classification:** ~~Sensitive~~

That's it, I'll just have a sentence summarising such things

Cheers!

~~Sensitive~~

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**From:** Incubator Support Programme Management  
**Sent:** Wednesday, 29 January 2020 3:58 PM  
**To:** s22 ; Incubator Support Programme Management  
**Subject:** RE: s22 plications follow up [SEC=~~UNCLASSIFIED~~]

**Security Classification:** ~~UNCLASSIFIED~~

Hi s22

The eligibility letters went last week. Chat tomorrow and I'll load/share relevant docs.

Cheers!

~~UNCLASSIFIED~~

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**From:** s22  
**Sent:** Wednesday, 22 January 2020 11:29 AM  
**To:** s22  
**Subject:** RE: Incubator Support initiative - applications from s22  
[SEC= ~~UNCLASSIFIED~~]

**Security Classification:** ~~UNCLASSIFIED~~

That's basically it!

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**From:** Incubator Support Programme Management  
**Sent:** Wednesday, 29 January 2020 10:57 AM  
**To:** s22  
**Subject:** RE: Incubator Support Initiative - s22 - application outcomes  
[SEC=~~UNCLASSIFIED~~]

**Security Classification:** ~~UNCLASSIFIED~~

~~UNCLASSIFIED~~

s22

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s22

**From:** s22  
**Sent:** Wednesday, 15 January 2020 7:55 AM  
**To:** s22 <s22@industry.gov.au>  
**Cc:** s22 <s22@industry.gov.au>; Incubator Support Programme Management <IncubatorSupport.ProgrammeManagement@industry.gov.au>; s22 <s22@industry.gov.au>  
**Subject:** RE: ISI NEI Application Eligibility Decision letter for delegate signature - s22 - s22  
[DLM=For Official Use Only]

Hi s22

Just seeking an update on where this it at – we’re keen to take the next steps in our response to s22 complaint.

Kind regards

s22

s22  
Incubator Support initiative  
AusIndustry – Support for Business

Phone s22  
Internet: [www.business.gov.au](http://www.business.gov.au)



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s22

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s22

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**From:** s22  
**Sent:** Monday, 13 January 2020 10:43 AM  
**To:** s22 ; s22  
**Cc:** Incubator Support; Incubator Support Programme Management; s22  
**Subject:** RE: Request to undertake eligibility assessments [DLM=~~For Official Use Only~~]

**Security Classification:**  
~~For Official Use Only~~

Hi s22 s22

Thanks very much for carrying out this review work.

We have noted that your team has independently determined that neither application is eligible.

Kind regards

s22  
Incubator Support initiative  
AusIndustry – Support for Business

Phone +s22  
Internet: [www.business.gov.au](http://www.business.gov.au)

~~For Official Use Only~~

s22

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s22

**Dot points for a possible post 3 January call from s22**

- As I advised you on 24 December, we are actioning your complaint and giving due consideration to the questions you have raised. We will respond as soon as possible.

*Email text from 24 December: Thank you for your reply. We are in the process of actioning your complaint and considering the questions you have raised, and I assure you we will reply as soon as possible. Please note that will be in the new year, given the holiday period that is shortly upon us.*

- As you noticed on BGA/were advised in the stakeholder email the
  - ISI will be expanded to provide funding to incubators supporting first generation migrants and refugees that are interested in establishing a start-up enterprise with the potential to commercialise in overseas markets.
  - Applications for funding under existing ISI Guidelines will close-on **Friday 31 January 2020, COB AEDT**. This will allow time for customers that have been working on an application to submit a final version for assessment.
  - New Program Guidelines will be made available in February 2020. Further information will be updated on this page in due course.

s 22

- s47C

s47C