



A Division of Hanna Group
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14 May 2013

The National Manager Trade Remedies
Customs and Border Protection Service
Customs House
5 Constitution Avenue
Canberra ACT 2600

Dear Sir/Madam,

CARTONBOARD DUTIES (TARIFF 4810.99.00) INCLUDING ANTI-DUMPING MEASURES FROM SOUTH KOREA

Hannapak is one of Australia's largest producers of folding carton packaging. Operating from our facility in North Richmond, New South Wales, we employ over 220 full time staff who are directly involved in the manufacturing of packaging made from various types of carton board.

Our main supplier for raw material carton board is the Amcor Petrie Mill who have provided us with Artcote Grey, Artcote White and Artcote Kraft products for over 30 years.

In February this year, we received notification that Amcor would cease all manufacturing at the Petrie Mill which will see the end of all coated carton board manufacturing in Australia. For our company, this is considered to be a major change as we will now be required to import all of our raw material carton board. Whilst the Amcor Petrie carton board mill will not cease manufacture until September this year, it is necessary for us to commence purchasing trial material and preparing a stock build for the transition. Our new carton board requirements will be imported from multiple sources, including mills in Europe, USA, New Zealand, China and South Korea.

We hereby seek revocation of all duties associated with the importation of grey duplex carton board products (Tariff 4810.99.00) including captioned anti-dumping measures against South Korean carton board manufacturers on the ground that Amcor Packaging (Australia) Pty Ltd ("Amcor"), the sole Australian producer of the greyback carton board subject to anti-dumping measures, will cease production of carton board within this year.



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To evidence this we have attached a copy of Amcor's letter dated 18 February 2013 notifying customers of the phased shut-down of its Australian carton board production plant during the second half of this year, together with their most recent communication dated 10 May 2013 confirming that their last orders are to be received no later than 7 June 2013 with deliveries ceasing on or before, 31 October 2013.

Could you please confirm your receipt of our request in writing by email to sam@hanna.com.au and we would appreciate any update on timings for this request to be reviewed. If you have any questions in relation to the matter, please feel free to contact me personally on the numbers listed below.

Yours faithfully,

A handwritten signature in blue ink, appearing to read "Sam Hanna", written over a horizontal line.

Sam Hanna

Sales & Marketing Director

Hanna Group Pty Limited

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Encl.



Australian Government

Australian Customs and
Border Protection Service

B602 (10/11)

APPLICATION

FOR

REVIEW OF
ANTI-DUMPING
MEASURES

International Trade Remedies Branch
Australian Customs and Border Protection Service

**APPLICATION UNDER SECTION 269ZA
OF THE CUSTOMS ACT 1901 FOR
REVIEW OF ANTI-DUMPING MEASURES**

In accordance with section 269ZA of the *Customs Act 1901*, I request that the CEO initiate a review of anti-dumping measures in respect of the goods the subject of this application to:

1. **revise the level of the measures** because one or more of the variable factors relevant to the taking of measures have changed (a variable factors review)

In this case the factors that I consider have changed are:

- normal value
- export price
- non injurious price
- subsidy

The variable factors review is in relation to:

- a particular exporter
- if so provide name and country details
- exporters generally

or

2. **revoke the measures** because the anti-dumping measures are no longer warranted (a revocation review)

In this case the measure I consider should be revoked is:

- the dumping duty notice
- the countervailing duty notice
- the undertaking

The revocation review is in relation to:

- a particular exporter
- if so provide name and country details
- exporters generally

NOTE

Where seeking variable factors review as well as a revocation review indicate this in *both* 1 and 2 above.

DECLARATION

I believe that the information contained in this application provides reasonable grounds for review of the anti-dumping measure; and is complete and correct to the best of my knowledge and belief.

Signature:



Name:

San Hanna

Position:

Sales Director

Company:

Hanna Group Pty Ltd

Date:

14/5/13



18 February 2013

Sam Hanna
Hannapak
Bells Line of Road
North Richmond NSW 2754

Dear Sam,

Amcor Cartonboard – Petrie Mill closure

Amcor today released its results for the half year ending 30 December 2012, which included notification of the impending closure of the Amcor Cartonboard Mill at Petrie in Queensland.

The Petrie Mill is trade exposed and despite the best efforts of the management and workforce to improve revenue, reduce costs and manage cash flow, the business has now reached the point where it is technically impaired. Amcor sees little prospect that either costs will abate or market conditions will change to the extent required to return the mill to profitability into the foreseeable future.

Subject to customer demand, we anticipate a phased shut-down will commence in the second half of calendar 2013 with full closure before the end of the year.

We will now be reaching out to your organisation to establish meetings to discuss transitional requirements.

This is a sad time for all concerned as Petrie Mill has a rich history, and has been a local icon and proud member of the Petrie and surrounding community, and the Australian cartonboard and folding cartons market for the past 55 years.

We thank you for your custom and loyalty, and commit to work closely with your organisation to effect a smooth transition.

As stated above, we will contact you shortly to arrange a suitable time to meet; however please do not hesitate to contact me or Rod Lam should you have any queries or concerns before this meeting.

Yours sincerely,

A handwritten signature in blue ink that reads "Geoff Goble".

Geoff Goble
General Manager
Amcor Cartonboard



10 May 2013

Petrie Mill – Final Orders

Since the announcement of 18 February 2013 advising the closure of the Petrie Mill we have spoken with all of our customers to ascertain the level of support required of Petrie in the period leading up to mill closure, such to effect a smooth transition for all concerned.

We are now nearing the time when we need to finalise the specific mill close date so as to provide our co-workers with notice and certainty, as well as to ensure availability and run-out of raw materials. Accordingly we now require from you confirmation of your final orders to cover supply through until your anticipated cut-over to import supply.

The cut-off for receipt of final orders is FRIDAY 7TH JUNE 2013 (Final Order Date).

Specifically, we are seeking from you an irrevocable commitment in the form of formal purchase orders that specify volumes by grade, thickness, type (reel/sheet) and size, along with your nominated delivery dates. No additional orders will be accepted beyond the Final Order Date as there won't be materials or labour provisioned.

All deliveries must be completed before 31st October 2013. We do not anticipate having labour or infrastructure to effect deliveries beyond this date.

Please ensure that your final orders take into account all previously ordered volumes that may be in transit or in storage, so as to avoid duplication. We can assist you with historical sales and other information, upon request.

No further changes

Once final purchase orders have been received (June 7th) and accepted, no changes to volume, grade, thickness, type or size will be permitted. Once the final make of each product group has been completed, orders will be processed to meet the agreed delivery dates. No additional volumes can or will be manufactured after final orders are produced.

Last delivery date

We may permit changes to delivery dates as we move towards the close date however all deliveries must be completed on or before October 31st.

Invoicing & Payment Terms

All deliveries including your final orders are subject to the standard terms and conditions of sale. Please refer to pages 23 to 33 of our July 2012 Price List.

For the purposes of payment, invoices rendered by Amcor will continue to show the "date of invoicing" which is derived from adding the "standard transit time" to the date of despatch. Our payment terms remain strictly 30 days or the last working day if it falls on a weekend or public holiday.



Our dedicated team will continue to work with you in order to assist in making the transition to alternate board supply as smooth as possible.

Please feel free to contact your Key Account Manager or myself if you would like to discuss any of the details provided in this letter.

Yours sincerely,

A handwritten signature in black ink that reads "R. Lam".

Rod Lam
Divisional Sales & Marketing Manager - Cartonboard/Export
Amcor Australasia