

29th January 2013

Anti-Dumping

## Dear Director Operations 2:

I would like to present our submission regarding BlueScope Steel Limited's applications for the imposition of anti-dumping measures on coated steel products. Our company is an Australian manufacturer situated in Logan, Brisbane. We manufacture a range of steel & aluminium toolboxes that are sold through Bunnings & Super Cheap Auto throughout Australia. We currently employ over 50 people at our Kingston factory.

Steel is a commodity traded on the world market & as an Australian manufacturer the last thing that we want is for any additional duty to be imposed on this product being imported from overseas.

Wherever possible, we purchase our steel requirements through BlueScope. If this does happen however, the only people that will benefit will be BlueScope Steel, where it will help to prop up their poorly managed & increasingly out-dated operations. The few remaining Australian manufacturers will be forced to pay more for raw material, either from the imposed duty or BlueScope's immediate price increases, taking advantage of these duties.

In the meantime finished goods will flow into Australia from China, with no increased duty. This will of course render our local products uncompetitive & compromise many more thousands of jobs throughout the country.

If such an outcome were to happen, manufacturers such as ourselves would be put in a position where we may not be able to continue with our endeavours.

I look forward to your response to my submission & would be happy to supply any more information that you may require from us.

Yours Faithfully

Mark Trenoweth Managing Director