

Australian Industry Participation (AIP) Plan Executive Summary

1. General Project Details

Company Name: Whitsunday Solar Farm Pty Ltd (**WSF**) and Hamilton Solar Farm Pty Ltd (**HSF**)

Edify Energy Pty Ltd (**Edify Energy**) is developing, and will be managing the Project on behalf of HSF and WSF.

Description of the project: Each of the Whitsunday Solar Farm (**WSF Project**) and Hamilton Solar Farm (**HSF Project**) is a proposed 57.5 MW AC (69 MW DC) solar farm located at Collinsville in Queensland. The grid connection of these Projects will be to Powerlink's 132kV transmission system to the Strathmore substation. The Whitsunday Regional Council has granted a development approval for material change of use – Major Utility (Solar Power PV Facility, Bowen Development Road, Springlands, Lot 2 RP 742329) for the Projects.

Bouygues Construction Australia (**Bouygues**) is the Engineering, Procurement and Construction (**EPC**) contractor for this Project and will carry the responsibility for procurement of goods and services.

Estimated total project value: WSF Project: \$96 million; HSF Project: \$91 million

Estimated value of key goods and services procured for the project (if different to total project value) : As above

Project location: The Projects are developed adjacent to each other and are located approximately 10 km north west of Collinsville in Queensland. Its position is at 20°29'57.29"S, 147°46'31.19"E.

Link to project information: www.edifyenergy.com/projects/whitsunday;
www.edifyenergy.com/projects/hamilton

Project contact for procurement information: Bouygues - Edris SAYYADI. (Central Procurement Officer); +61 2 8458 1200; solarprojects@bouygues-construction.com / e.sayyadi@bouygues-construction.com

2. Opportunities for Australian industry involvement

List of goods and services to be procured for the project and the expected opportunity for industry participation	Opportunities for Australian suppliers	Opportunities for overseas suppliers
Labour hire	Yes	No
Temporary Site accommodation and facilities	Yes	No
Engineering Services	Yes	Yes
Civil Design Works	Yes	No
Construction of site facilities	Yes	No
Foundation construction	Yes	No
Earthworks	Yes	No
Road Construction	Yes	No
Electrical design works	Yes	No
Supply of electrical equipment	Yes	Yes

List of goods and services to be procured for the project and the expected opportunity for industry participation	Opportunities for Australian suppliers	Opportunities for overseas suppliers
Installation and fit out of solar panels	Yes	Yes
Tracking System	No	Yes
Solar PV Modules (ie Solar Panels)	No	Yes
Inverters	No	Yes
Plant and Machinery	Yes	Yes
Fencing	Yes	No
Security	Yes	No
Tree Clearing	Yes	No
Cleaning	Yes	No
High Voltage Substation Design and Construction	Yes	Yes

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

3. Communication Strategy

- **Communication of Expression of Interests (EOI)** – For each Project work package Edify Energy/Bouygues will publish an invitation to submit an EOI through media channels (local papers, Bouygues social media channels) or the Projects' websites (which will include links to the Bouygues web portal).
- **Collaboration with supplier advocates** – Bouygues will collaborate with supplier advocates, including Whitsundays Regional Council's economic development group and Chamber of Commerce establishment to host supplier briefings or participate in members briefings to deliver information about the Projects to suppliers.
- **Communication to supplier advocates** – Edify Energy and Bouygues will contact and keep informed the Whitsundays Regional Council Economic Development Body and Chambers of Commerce local to each Project.
- **Advertising of opportunities** - Project information, tender packages, prequalification requirements and registration details will be published on the Projects' website (in the process of being finalised) and the Bouygues web portal.

4. Opportunities through all tiers of supply and in all stages of the project

- **Standards achievable by Australian firms** – The Projects will be built to meet relevant Australian, New Zealand and international standards, including the International Electrotechnical Commission (IEC) standards. These are common to the renewable energy industry within Australia. These standards will be able to be met by Australian companies and be common to the Australian construction industry participants involved in this style of project.
- **Consistent criteria of assessment** – Bouygues will assess all suppliers on the same criteria including on whole-of-life costs, quality, performance, service capabilities, warranty and compatibility with other specified products.
- **Contractual obligations** - The provisions of the EPC Contract require Bouygues to comply with the AIP plan commitments and are supported by Bouygues' corporate commitment to provide opportunity to Australian suppliers. Bouygues requires that all contractors report on their progress toward meeting the Projects' AIP Plan obligations.
- **Equal opportunity** - Edify Energy/Bouygues will allow equal and reasonable timeframes for Australian and overseas suppliers to respond to tenders.

- **Unbundling** - Bouygues will unbundle larger work packages to better suit Australian industry.

5. Opportunities for longer-term participation

- **Knowledge sharing** – Edify Energy/Bouygues will conduct technology transfer sessions, events or meetings to enable suppliers and stakeholders to learn world-class technology. The Edify Energy/Bouygues team will also collaborate with subcontractors within its supply chain to identify innovative technologies that can be promoted to the supply chain and other stakeholders.
- **Collaboration with organisations** - Bouygues will collaborate with regional organisations, including the Australian National University, to facilitate work placement opportunities for students, return to work participants and Indigenous school leavers.
- **Training for smaller firms** – On occasions where smaller, Australian suppliers have submitted proposals which are sound but are deemed to be non-compliant for technical reasons, subject to timing and resources, Bouygues will offer advice and coaching to the smaller firms to help them achieve a compliant proposal.
- **Promoting capability building programs** - Bouygues will encourage interested suppliers to contact supplier advocates to discuss their participation in capability development programs including Government programmes, such as the Department of Industry, Innovation and Science’s Entrepreneurs’ Programme, for advice and support in order to improve their chances of gaining access to major project work.

6. Procedures and Resources

- **Implementation Lead** – Edify Energy and Bouygues will appoint an AIP Plan Implementation Lead, who will assign responsibility within project teams for specific actions required by the AIP Plan. The Implementation Lead will track AIP Plan actions and schedule quarterly reviews of implementation.
- **AIP Policy** - Edify Energy/Bouygues will create an AIP policy that has back-to-back provisions with this AIP plan. It will be accompanied with reporting and measurement requirement techniques to give effect to this policy.
- **Providing AIP Plan to Contractors** - Edify Energy/Bouygues will ensure a copy of the AIP Plan and key actions is provided to project managers and all procurement personnel involved in the Project. Issue of the AIP Plan will be accompanied by a dedicated information and training session for identified Project personnel.