



# Australian Jobs Act 2013

AIP Plan reference code:

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## Australian Industry Participation Plan Summary - Project Phase

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**Nominated project proponent:** APM AUSTRALIA (ARA) PTY LTD

**Other project proponent(s):**

### Project details

Name: Southgate Redevelopment

Location: 1 & 3 Southgate Avenue and 16-60 City Road, Southbank, Victoria 3006

Type: Other productive facility

Purpose: Upgrade existing facility

Capital expenditure: \$ 646,000,000

Description: The redevelopment of Southgate will be a new city shaping project for Melbourne and Victoria. Located on the south side of the Yarra River and adjacent to the Victorian Arts Precinct, three minutes walk from Flinders Street Station, the project aims to rejuvenate and revitalize an iconic destination in Melbourne for local residents, workers, Australian and international tourists and visitors. Designed by Fender Katsalidis, the project will deliver a new world class, state of the art PCA A-grade, intelligent commercial office of approximately 43,000 sq. m NLA with innovative sustainability initiatives and unrivaled views of the CBD, Sporting Precinct and beyond; a revitalized food and dining retail offering; a 2,000 sq.m. elevated, north facing publicly accessible park land with unsurpassed views back to the Melbourne CBD, connecting visitors to the Yarra River and all the way through to the newly created Art Precinct parkland (currently under construction). The existing Southgate commercial precinct will be revitalized to create new contemporary office lobbies facing into a new centrally located activated communal space for all visitors and workers in the existing and new towers to enjoy. As the project is in the initial design stages only, this AIP will be updated with further precise details on the process of procurement to ensure that Australian Industry has a full, fair and reasonable opportunity to bid for key goods and services for the project. Our formal procurement process for the head contractor position will be in the form of a competitive tender with suitably qualified Tier 1 Contractors. As part of this tender process, these Contractors will be required to articulate and outline their approach and commitment to the AIP Plan. The successful contractor will then be responsible for updating, submitting to the Authority for subsequent approval and implementing the AIP Plan in accordance with the approved commitments made.

Completion date: 30 Jun 2027

## Key goods and services

Indicative list of key goods and services to be acquired for the project:

Key goods and services	Opportunities for Australian entities*	Opportunities for non-Australian entities	Explanation for no opportunities for Australian entities
Demolition	Yes	No	
Sub-structure, retention and piling works	Yes	No	
Structure - (Concrete, reinforcement, formwork)	Yes	No	
Precast Concrete	Yes	No	
Structural Steel	Yes	No	
Facades, Sunshades, Glazed Balustrades & Shop fronts	Yes	Yes	
Ceilings & Partitions	Yes	No	
Tiling Supply	Yes	Yes	
Tiling Lay	Yes	No	
Floor Coverings	Yes	Yes	
Painting	Yes	No	
Landscaping	Yes	No	
General Metalwork	Yes	Yes	
Mechanical Services	Yes	No	
Vertical Transportation	Yes	No	
Electrical Services	Yes	No	
Hydraulic Services	Yes	No	
Fire Sprinkler Services	Yes	No	

\* An Australian entity is an entity with an ABN or ACN

Project standards:

Australian

## Supplier information and communication

Project proponent's contact person for supplier enquiries:

**Contact person name** Duncan Scott  
**Contact person position** Project Director  
**Phone number** 0412929529  
**E-mail** duncan.scott@esr.com

Project proponent website: [www.southgatemelbourne.com.au](http://www.southgatemelbourne.com.au)

Project opportunities website: [www.southgatemelbourne.com.au](http://www.southgatemelbourne.com.au)

Supplier engagement and communication actions :

- Promote project opportunities through industry associations
- Conduct supplier information briefings on project opportunities and bid processes
- Develop and distribute a supplier information guide for the project
- Directly contact suppliers with information on project opportunities and bid processes

## Building Australian industry capability

### Supplier capability development actions:

- Provide market intelligence to suppliers
- Transfer new product and process technology to suppliers

### Global supply chain integration actions:

- Provide references for high performing suppliers

### Feedback process for unsuccessful bidders:

We will require our Head Contractors to offer either written or verbal feedback to all unsuccessful suppliers. The aim of this feedback is to enable unsuccessful suppliers to improve their offering and competitiveness on future projects. The feedback will relate to additional training, systems or capabilities that can be improved. All feedback provided will be confidential and the intellectual property of all suppliers will be protected.