



## Australian Jobs Act 2013

AIP Plan reference code:

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# Australian Industry Participation Plan Summary - Project Phase

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**Nominated project proponent:** NEOEN AUSTRALIA PTY. LTD.

## Project details

Name: Culcairn Solar Farm

Location: 585 Cummings Road, Culcairn NSW 2660

Type: Electricity facility

Purpose: Establish new facility

Capital expenditure: \$ 540,000,000

Description: Culcairn Solar Farm (CSF) is a 350MWac / 418MWdc solar project that received DA Approval in March 2021. The Project is located about 4km southeast of Culcairn, in the Greater Hume Shire region of southern NSW on approximately 1,015 hectare of freehold rural land. A new substation, consisting of two transformers and required cut-in equipment, will be built on site in order to connect to the TransGrid 330kV Jindera to Wagga Wagga line that traverses the site. The site will also consist of around 700,000 PV modules, single-axis trackers, MV inverters, O&M buildings, perimeter security fencing, etc. Neoen Australia maintains a full-time in-house procurement team in Australia. Globally, Neoen's approach to procurement and contracting is to build strong relationships within the industry, but never to allow these relationships to jeopardize principles of fairness, transparency, and competition. The Neoen procurement team relies on a competitive tender process for the selection of the project EPC contractor. The Selected EPC contractor will be responsible for procuring and subcontracting all goods and services, in line with the Neoen requirements. The EPC Contractor will also be mainly responsible for publishing the opportunities on job sites and implementing this AIP. Neoen project managers will remain responsible for updating the specific Culcairn Solar Farm website and opportunities posted there. Under the terms of the EPC Contract, the commitments in this AIP will be included as well as required monthly reports so that Neoen is able to track, monitor and address the head EPC contractors (and its subcontractors') compliance. The EPC FRP was released on 1 June 2023, with selection of the EPC Contractor expected in October 2023. Construction of CSF is expected to commence 2024, with the possibility of early works commencing end of 2023. With current supply chain delays, construction is projected to take approximately 24 months, with COD predicted for early 2026.

Completion date: 31 Dec 2025

## Key goods and services

Indicative list of key goods and services to be acquired for the project:

<b>Key goods and services</b>	<b>Opportunities for Australian entities*</b>	<b>Opportunities for non-Australian entities</b>	<b>Explanation for no opportunities for Australian entities</b>
Electrical equipment (incl. switch gear)	Yes	Yes	
Tooling	Yes	Yes	
Operations and Maintenance Building	Yes	Yes	
Steelwork for foundations or trackers	Yes	Yes	
Concrete	Yes	Yes	
Design Services	Yes	Yes	
Construction Services	Yes	Yes	
Engineering Services	Yes	Yes	
Cable installation	Yes	Yes	
Civil Works	Yes	Yes	
Site Facilities and Cleaning Services	Yes	Yes	
Site Security	Yes	Yes	
Electrical Installations	Yes	Yes	
Substation Construction works	Yes	Yes	
Consultants including commissioning	Yes	Yes	
Security Fencing	Yes	Yes	
Logistics Services	Yes	Yes	
Module Trackers	Yes	Yes	
MV Inverters	Yes	Yes	
Road construction works	Yes	Yes	
Equipment hire	Yes	Yes	
PV modules	Yes	Yes	

\* An Australian entity is an entity with an ABN or ACN

Project standards:

- Australian
- International

## Supplier information and communication

Project proponent's contact person for supplier enquiries:

**Contact person name** Alexis Good  
**Contact person position** Project Manager - Development  
**Phone number** 0455450357  
**E-mail** alexis.good@neoen.com

Project proponent website: <https://culcairnsolarfarm.com.au/>

Project opportunities website: The Project specific website can be found here: <https://culcairnsolarfarm.com.au/work-with-us/> with opportunities to be published by Neoen. Neoen will contractually require the EPC to publish opportunities on the ICN gateway.

Supplier engagement and communication actions :

- Promote project opportunities through industry associations
- Conduct supplier information briefings on project opportunities and bid processes
- Issue media releases or ASX announcements on project developments and opportunities
- Directly contact suppliers with information on project opportunities and bid processes

## Building Australian industry capability

Supplier capability development actions:

- Recommend suppliers undertake training and/or accreditation
- Provide market intelligence to suppliers

Global supply chain integration actions:

- Introduce suppliers to global supply chain partners
- Support suppliers to register with global supplier databases
- Facilitate strategic partnering and joint ventures between Australian and international suppliers
- Provide references for high performing suppliers

Feedback process for unsuccessful bidders:

Neoen will contractually require the project's EPC contractor to issue a regret email to all unsuccessful applicants—the offer to seek feedback will be provided in the regret email. Feedback would include recommendations about any relevant training and any relevant skills capability and capacity development. Feedback will be provided after selection of the related sub-contractor to the unsuccessful suppliers.

# Australian Industry Participation Plan Summary - Operations Phase

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**Nominated facility operator:** NEOEN AUSTRALIA PTY. LTD.

## Facility details

Name: Culcairn Solar Farm

Location: 585 Cummings Road, Culcairn NSW 2660

Type: Electricity facility

## Key goods and services

Indicative list of key goods and services to be acquired for the new facility:

<b>Key goods and services</b>	<b>Opportunities for Australian entities*</b>	<b>Opportunities for non-Australian entities</b>	<b>Explanation for no opportunities for Australian entities</b>
Spare and replacement electrical parts	Yes	Yes	
Vegetation management	Yes	Yes	
Civil (road, drain) maintenance works	Yes	Yes	
General Operation, testing and maintenance services	Yes	Yes	
Installation and commissioning	Yes	Yes	

\*An Australian entity is an entity with an ABN or ACN

Facility standards:

- Australian
- International

## Supplier information and communication

Facility operator's contact person for supplier enquiries:

**Contact person name** Alexis Good  
**Contact person position** Project Manager - Development  
**Phone number** 0455450357  
**E-mail** alexis.good@neoen.com

Facility operator website: <https://culcairnsolarfarm.com.au/>

Facility opportunities website: The Project specific website can be found here: <https://culcairnsolarfarm.com.au/work-with-us/> with opportunities to be published by Neoen. Opportunities on the ICN gateway will be published by the EPC and O&M Contractors, once selected. Neoen will contractually require the O&M to publish opportunities on the ICN gateway.

Supplier engagement and communication actions :

- Promote project opportunities through industry associations
- Conduct supplier information briefings on project opportunities and bid processes
- Issue media releases or ASX announcements on project developments and opportunities
- Directly contact suppliers with information on project opportunities and bid processes

## Building Australian industry capability

Supplier capability development actions:

- Recommend suppliers undertake training and/or accreditation
- Provide market intelligence to suppliers

Global supply chain integration actions:

- Introduce suppliers to global supply chain partners
- Provide references for high performing suppliers

Feedback process for unsuccessful bidders:

Neoen will contractually require the project's O&M contractor to issue a regret email to all unsuccessful applicants—the offer to seek feedback will be provided in the regret email. Feedback would include recommendations about any relevant training and any relevant skills capability and capacity development. Feedback will be provided after selection of the related sub-contractor to the unsuccessful suppliers.