

Australian Industry Participation (AIP) Plan Executive Summary

1. General Project Details

Company Name: ADCO Constructions Pty Ltd

Description of the project: The Department of Immigration and Border Protection's (DIBP) Yongah Hill Immigration Facility Redevelopment Project includes Decommissioning of existing bedroom and ancillary amenities accommodation in Eagle and Swan compounds and construction of 120 hardened beds in four compounds. The works include the following amenities and facilities:

- New vehicle Sallyport;
- Small medical services space for routine drug dispensing and consultations;
- New higher risk detainee reception and dispatch;
- New internal movement control points;
- Central spine of facilities for each compound including; recreation room, gym, classroom, tea point, laundry, servery and telephones;
- Introduction of a new sterile zone with visible deterrents and active security surveillance; and
- New officer post.

The works also include associated decommissioning, civil works, in-ground services, ICT, fencing, lighting, security and landscaping.

Estimated total project value: \$27.4M

- **Estimated value of key goods and services procured for the project (if different to total project value):** \$23.5M

Project location: Yongah Hill Detention Centre, Mitchell Avenue, Northam, WA 6401

Link to project information:

www.apb.gov.au/DocumentStore.ashx?hearingid=27286&submissions=true

Project contact for procurement information: Adam Sauzier, Project Manager. Tel: (08) 9211 0900
E-mail: adams@adcoconstruct.com.au

2. Opportunities for Australian industry involvement

List of goods and services to be procured for the project and the expected opportunity for industry participation	Opportunities for Australian suppliers	Opportunities for overseas suppliers
Modularised buildings ¹	Yes	Yes*
Salvage and removal of existing buildings and materials	Yes	No
Earthworks	Yes	No
Structural steel and rigging works	Yes	No
Car parks, roads and paving works	Yes	No
Hydraulic Services	Yes	Yes*
Electrical Services	Yes	Yes*
Security ²	Yes	Yes*
Fencing and gates	Yes	No

List of goods and services to be procured for the project and the expected opportunity for industry participation	Opportunities for Australian suppliers	Opportunities for overseas suppliers
Landscaping	Yes	No

¹ Procurement has not been finalised, however discussion has progressed with a number of subcontractors for modular supply at a "preferred" status.

² Procurement has not been finalised, however discussion has progressed with a number of subcontractors for security installations at a "preferred" status.

* Within the work packages identified above a number of supply items may be manufactured overseas, but procured through Australian subcontractors. Further clarification on these items will be advised during the project works

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

3. Communication Strategy

- ADCO will advertise the project and seek EOIs and tenders from Australian industry companies with the capability to carry out works on the project. ADCO will advertise supply opportunities in state or local newspapers during the tender process and encourage Industry to respond via e-mail to the ADCO estimating team.
- ADCO will communicate project specific information and supply opportunities including method of response on the proposed works packages via Bid-Contender (<http://www.bidcontender.com/>).
- ADCO will hold local industry briefings to allow local businesses to understand the level of works to be carried out on the project and to gauge their capabilities to carry out any of the work packages. Briefings will also communicate how the businesses can respond to opportunities.
- ADCO will engage with local industry and industry bodies to ensure that potential subcontractors and suppliers are informed of the requirements of the project and the anticipated dates for carrying out works.
- ADCO will, throughout the project works, regularly review and identify ways in which it can engage with Australian industry and local industry to ensure they have full, fair and equal opportunity in tendering for the works.
- ADCO will liaise with organisations and encourage the alignment of business (promotion of joint venture and strategic partnerships) to offer best resources and capabilities to carry out the works.

4. Opportunities through all tiers of supply and in all stages of the project

- The works will comply with all relevant Australian Standards, regulations, codes of practice.
- Throughout the project opportunities will be afforded to Australian industry to submit EOIs and tender for the works. The suitability of subcontractors and suppliers will be assessed equally against the same set of criteria throughout the process to ensure they can comply with all project requirements.
- A copy of the Australian Industry Plan will be issued with all major tender packages through the Request For Quotation (RFQ) for each element of works to ensure that contractors and subcontractors implement/adhere to ADCO's AIP strategies
- When planning all work scopes, ADCO will ensure that local capabilities are considered to enhance local industry participation without compromising competitiveness and project viability. ADCO will encourage local and Australian industry to tender on the project and will require all subcontractors to provide training and development opportunities for the workforce to ensure competitiveness and quality standards are met on the project.
- ADCO will structure tenders to ensure Australian industry are given the opportunity to participate, make tender document available to all possible suppliers at the same time and allow equal and reasonable time frames for all suppliers to respond to tenders.

5. Opportunities for longer-term participation

- ADCO will promote capability development throughout the works process and offer feedback to both successful and unsuccessful suppliers and subcontractors on their proposals.
- ADCO will encourage and support training and skills development to ensure that the project allows training and upskilling in industry systems and work-related activities where possible.
- ADCO will promote capability development within the organisations that are selected to carry out the works by facilitating strategic partnerships.

6. Procedures and Resources

- ADCO will have a dedicated Project Manager and Contracts Administrator assigned to the project for AIP plan implementation. They will ensure full, fair and reasonable opportunities are provided to local and Australian industry organisations with the capability to carry out the works to the project requirements. ADCO will develop systems to monitor, record and report the implementation of the AIP plan and extent of Australian industry engagement and participation.
- ADCO will monitor compliance with the Australian Industry Participation Plan and produce regular implementation reports against the requirements of the plan.