



## Australian Industry Participation (AIP) plan Executive Summary

### 1. Organisation and project details

**Company/organisation name:** JAMES COOK UNIVERSITY

**Project name:** Cairns Tropical Enterprise Centre (CTEC)

**Description of the project:** The design, development, construction and fit-out of CTEC including the external environment to locate education, training, research and innovation activities in a technology-led facility, creating a multi-disciplinary centre for applied technology and enterprise, with a focus on health, and include elements engaging with high schools in the Cairns region. Proximity to the Cairns Hospital will drive health-services collaboration.

JCU will procure a principal construction contractor to deliver the project under a traditional fully documented lump sum contract. Appointment of the principal contractor will be via a 2 stage procurement strategy, stage 1 will be an expression of interest (EOI) with up to 5 respondents shortlisted to progress to a formal request for tender stage. Information sessions for suppliers will be held in Cairns prior to advertising the EOI. Subcontractors will be procured by the principal contractor.

Expressions of interest will be called in February 2022 with the construction contract proposed to be awarded in June 2022. Construction is expected to commence in July 2022 with practical completion expected in December 2023.

**Estimated capital expenditure/total value of the project:** \$60,000,000 AUD

**Estimated total value of key goods and services:** \$46,400,000 AUD

**Project location:** Cairns - Land bordered by Sheridan St, Grove St, Digger St & Charles St

**Link to project information:** <https://www.jcu.edu.au/>

**Contact person for procurement information:**

**Name:** Damian Crocker

**Phone number:** 0747814663

**Email address:** [damian.crocker@jcu.edu.au](mailto:damian.crocker@jcu.edu.au)

### 2. Opportunities to supply goods and services

List of goods and services to be procured for the project and the expected opportunity for industry participation	Opportunities for Australian suppliers *	Opportunities for international suppliers
Site preparation and establishment	Yes	No

Building structural works	Yes	Yes
Roofing	Yes	Yes
Interior works, plastering, ceilings, tiling, interior fit out etc	Yes	Yes
Mechanical services	Yes	Yes
External works, includes landscaping, signage, footpaths, roads etc	Yes	No
Furniture fittings and equipment	Yes	Yes
ICT, includes, computer hardware, software and audio visual services	Yes	Yes

\* An Australian supplier means an entity that has an ABN or an ACN

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

- Australian standards and certifications will be required for the key goods and services in this project.

### 3. Communicating and providing opportunities

---

- Project website OR Project supplier portal
- Liaison with industry associations
- Public announcements
- Workshops/industry briefings
- Promote opportunities to Australian industry in the early stages of the project, including information on how to prequalify
- Make tender documents available to all possible suppliers at the same time
- Include requirement in tender documents that successful tenderers comply with AIP plan
- Include contractual arrangements with suppliers to outline AIP arrangements
- All tenders from Australian and overseas suppliers will be assessed on the same basis
- The organisation will ensure all AIP plan obligations will flow down to contractors and subcontractors

### 4. Facilitating future opportunities

---

- Provide advice to project suppliers on strategies and activities to undertake to be considered for inclusion in domestic and international supply chains
- Support and assist project suppliers to adopt specific standards and accreditations
- Transfer product and process technology, and organisational know-how, to project suppliers

- Accredit suppliers to work in other regions
- Recommend suppliers to appropriate government programmes for advice and support
- Provide references for high performing suppliers
- Recommend training to suppliers to assist in integrating into global supply chains
- Provide unsuccessful tenderers with appropriate feedback to encourage future performance

## 5. Implementation resources

---

- The organisation will record and/or retain evidence to demonstrate implementation of the approved AIP plan
- Develop and implement standard contractual arrangements with suppliers to give Australian industry opportunities to participate
- Develop systems to monitor and report on the extent of Australian industry participation
- Develop systems to identify inappropriate action under the AIP plan and to monitor/record the corrective action taken
- Develop systems to identify and report any variations in AIP plan activities