

Australian Industry Participation (AIP) Plan Summary – Project Phase

1. Project Details

Designated Project proponent: Iron Road Limited

Project name: Central Eyre Iron Project

Description of the Project: Iron Road’s Central Eyre Iron Project (CEIP) will create an integrated iron export operation on the Eyre Peninsula, producing up to 24Mtpa high grade iron concentrates. Iron product will be mined and concentrated on the Eyre Peninsula, then shipped by rail to the proposed Cape Hardy deep water port.

Estimated Project value: A\$4.7bn

Project location: Warrambo, Eyre Peninsula, South Australia

Link to Project information: www.ironroadlimited.com.au

Project contact for procurement information: Larry Ingle, CEO +618 8214 4400, lingle@ironroadlimited.com.au

Other Project proponents involved in the Project: TBA

2. Opportunities to supply Goods and Services

Expected opportunities	Opportunities for Australian entities	Opportunities for non-Australian entities
Goods		
Mining Fleet	Yes	Yes
Mobile Equipment	Yes	Yes
Mine Facility Area Electrics	Yes	No
Fuel Storage and Dispensing Facility	Yes	No
Water Storage and Distribution	Yes	No
Sewage Disposal and Treatment	Yes	No
In Pit Crushing System	Yes	Yes
Coarse Stockpile Facility	Yes	Yes
Process Crushing and Grinding Facility	Yes	Yes
Rougher Magnetic Separation Process Facility	Yes	Yes

Cleaner Magnetic Separation Process Facility	Yes	Yes
Gravity Process Facility	Yes	Yes
Mine Site Elevated Conveyor Facility	Yes	Yes
Process Thickener Facility	Yes	Yes
Tails Filtration Process Facility	Yes	Yes
Rail Unloading Facility	Yes	Yes
Mine Site Stacker	Yes	Yes
Mine Site Reclaimer	Yes	Yes
Power Transformers	Yes	Yes
Distribution Transformers	Yes	Yes
Switch Rooms	Yes	Yes
Switchgear	Yes	Yes
Variable Speed Drives	Yes	Yes
UPS System	Yes	Yes
HV Power Supply	Yes	No
Control Systems	Yes	No
Emergency Power	Yes	No
Electrical Power Distribution (Plant)	Yes	No
Electrical Power Distribution (Mine)	Yes	No
Rail Network	Yes	Yes
Air and Water Distribution Mine and Port Site	Yes	No
Port Infrastructure	Yes	Yes
Ship Loader	No	Yes
First Fill Reagent and Consumables	Yes	Yes
Spares	Yes	Yes
Services		

Design	Yes	Yes
Engineering	Yes	Yes
Site Preparation Services	Yes	Yes
Construction and Installation	Yes	Yes
IT Services	Yes	Yes
Transport Services	Yes	Yes
Mine Pit Development	Yes	Yes
Mine Dewatering	Yes	No
Fleet Maintenance Services	Yes	No
Installation Services	Yes	No
Fire Protection	Yes	No
Security Services	Yes	No
Refuse/Waste Disposal and Storage	Yes	No
Accommodation	Yes	No
Regional and Area Road Works	Yes	No
Railway Services	Yes	Yes
Port Spillage Handling	Yes	Yes
Marine and Civil Works at Port	Yes	Yes
Commissioning Services	Yes	Yes

Disclaimer: The information provided in the table above is based on an initial assessment by the company and is subject to change as the Project is implemented. Any questions or issues should be raised with the Project contact.

3. Standards to be used in the Project

- Australian Standards (AS) will be used across the Project. Where other standards are used it will only be where they meet AS and these will be specified in tender documentation, detailing the basis for application of other standards. The Project will ensure that the engineering design is based on AS and/or International Standards in common use in Australia.

4. AIP activities undertaken by the Project Proponent

Web based Activities

- The Project will create a supplier portal through the ICNSA, dedicated to the Project, which details the types of opportunities available to Australian industry and how it can respond to those opportunities.
- The Project will proactively publicise a website which provides details on the types of opportunities available to Australian industry and how it can respond to those opportunities.

Liaison with Industry Bodies

- The Project will consult with the Industry Capability Network (ICN), relevant industry associations and local industry to help identify capable and competitive Australian industry suitable to supply goods or services to the Project. These industry bodies can also distribute information to capable Australian businesses.
- The Project will use its association with industry bodies to promote opportunities throughout its network.

Public Information Activities

- The Project will hold public/industry briefings and/or workshops to communicate the types of opportunities available to Australian industry and information on how Australian industry can respond to those opportunities, including how to pre-qualify.
- The Project will publish media releases/statements through relevant media (newspapers, industry magazines and/or business journals) detailing supply opportunities and how Australian suppliers can respond to those opportunities.
- The Project will use local media outlets to promote regional supply opportunities for the Project and keep local communities informed of the Project's progress.

Other Activities

- The Project will make direct contact with Australian industry (personal letters or emails) inviting tender responses or informing about opportunities and how to respond to those opportunities.
- The Project will develop an AIP guide for its ECI/EPC, detailing ECI/EPC AIP obligations as a participant in this Project.
- The Project will require the ECI/EPC to develop and distribute a supplier information guide that details the applicant's expectations of its suppliers.

5. AIP activities to be undertaken by Procurement Entities

- AIP requirements are to be embedded within the EPC's procurement processes as a contractual obligation. The ECI/EPC will be trained and briefed on what this entails and will be required to designate an appropriate contact to champion this cause (Procurement Manager).
- The Project team will implement systems to monitor AIP actions and the extent of Australian Industry Participation, including a system to report variations.
- AIP matters will be a standard agenda item in the Project team's monthly meeting between the EPC and Iron Road.
- Contractor guidelines will be developed detailing the requirements of the main contractor and information briefings will be conducted to assist in implementing this AIP Plan within the EPC's procurement team.

