

## Australian Industry Participation (AIP) plan Executive Summary

### 1. Organisation and project details

Company/organisation name: Norfolk Island Regional Council

**Description of the project:** Norfolk Island Airport is managed by Norfolk Island Regional Council. In 2017/18, it processed 41 medical evacuation flights, 72 general aviation flights, 22 military flights, and 32,941 passengers of which 86 per cent were visitors to Norfolk Island. The Airport has an asphalt surface approaching ten years of age and an asphalt overlay of all the aircraft pavements is required to maintain this vital economic link to Australia and New Zealand. The work also includes a major airfield lighting replacement, and reconstruction of concrete parking pads. Ancillary works include line marking, grooving, flank regrading and service crossing marking. Boral Resources (Qld) Pty Ltd was the successful tenderer selected to delivered the Design and Construct contract. The estimated Project start and completion date(s) are 30 May 2019, and 1 September 2020 respectively. The current proposed construction period is February 2020 to July 2020. The grant amount \$43M will make up items that needs to be procured from external companies (approx (\$20M), and the variance is the value of Boral internal materials (Bitumen, Lime, Plant, Equipment and Labour required for asphalt manufacture as well as the Norfolk Island Regional Council waste levy).

Estimated capital expenditure/total value of the project: \$44,918,007 AUD Estimated total value of key goods and services: \$20,500,000 AUD

Project location: Norfolk Island Airport

Link to project information: https://www.boral.com.au/

Contact person for procurement information:

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## 2. Opportunities to supply goods and services

List of goods and services to be procured for the project and the expected opportunity for industry participation	Opportunities for Australian suppliers *	Opportunities for international suppliers
Design	Yes	No
Marine Transport	Yes	No
Aeronautical Ground Lighting - supply and install	Yes	No
Line marking	Yes	No
Grooving	Yes	No
Accommodation	Yes	No
Labour Hire	Yes	No

Trucking	Yes	No
Civil Construction	Yes	No

<sup>\*</sup> An Australian supplier means an entity that has an ABN or an ACN

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

· Australian standards and certifications will be required for the key goods and services in this project.

#### 3. Communicating and providing opportunities

- · Project website OR Project supplier portal
- · Public announcements
- · Direct contact with Australian industry (phone/email/letter)
- Promote opportunities to Australian industry in the early stages of the project, including information on how to prequalify
- Make tender documents available to all possible suppliers at the same time
- · Allow reasonable and equal time for submissions/responses
- · Establish reporting requirement that shows how the AIP plan has been implemented
- · All tenders from Australian and overseas suppliers will be assessed on the same basis
- · The organisation will ensure all AIP plan obligations will flow down to contractors and subcontractors

# 4. Facilitating future opportunities

- · Support and assist project suppliers to adopt specific standards and accreditations
- · Encourage project suppliers to undertake research and development and innovative activities
- · Brief procurement managers on the capabilities and achievements of project suppliers
- · Provide references for high performing suppliers
- · Provide unsuccessful tenderers with appropriate feedback to encourage future performance

## 5. Implementation resources

- · The organisation will record and/or retain evidence to demonstrate implementation of the approved AIP plan
- Develop and implement standard contractual arrangements with suppliers to give Australian industry opportunities to participate
- · Develop systems to monitor and report on the extent of Australian industry participation