

Australian Industry Participation (AIP) plan Summary – Project Phase

1. Project Details

Designated project proponent: Roads and Maritime Services ABN 76 236 371 088

Description of the project: This AIP plan covers The Northern Road Upgrade and Bringelly Road Upgrade Stage 2, a program of works, which cater for future traffic from planned residential and commercial developments in time for a western Sydney airport opening in the mid-2020s. Key Project Features are summarised as follows: The Northern Road Upgrade The Northern Road Upgrade, about 35km in length, from The Old Northern Road, Narellan to Jamison Road, Penrith, is being planned in stages. It will cater for future traffic from planned residential and commercial developments in time for a Western Sydney Airport opening in the mid 2020s. The Northern Road Upgrade stages are: Old Northern Road to Peter Brock Drive Peter Brock Drive to Mersey Road Mersey Road to Glenmore Parkway Glenmore Parkway to Jamison Road. Bringelly Road Upgrade The Bringelly Road Upgrade will deliver new and upgraded roads to support integrated transport in the region and capitalise on the economic benefits from developing a Western Sydney Airport at Badgerys Creek. It will also improve safety, increase road capacity and reduce congestion and travel times in the future. Stage 2 of the Bringelly Road Upgrade extends from King Street, Rossmore to The Northern Road, Bringelly.

Estimated project value: \$1.8 Billion (Total of The Northern Road Upgrade estimate of \$1.6 billion and Bringelly Road Upgrade estimate of \$172 million)

Project location: The Northern Road Upgrade, about 35km in length, from The Old Northern Road, Narellan to Jamison Road, Penrith; Stage 2 of the Bringelly Road Upgrade extends from King Street, Rossmore to The Northern Road, Bringelly

Link to project information: www.rms.nsw.gov.au/wsip

Project contact for procurement information: Peter Ross, Director, Program Management, 0412 570 029 peter.ross@rms.nsw.gov.au

2. Opportunities to supply Goods and Services

Expected opportunities	Opportunities for Australian entities	Opportunities for non-Australian entities
Goods and Services		
Environmental Works	Yes	Yes
Traffic Management and Temporary Works	Yes	Yes
Public Utilities Adjustments	Yes	Yes
Bulk Earthworks	Yes	Yes
Retaining Walls	Yes	Yes
Drainage	Yes	Yes

Expected opportunities	Opportunities for Australian entities	Opportunities for non-Australian entities
Bridges	Yes	Yes
Tunnels	Yes	Yes
Pavements	Yes	Yes
Finishing Works	Yes	Yes
Traffic Signage, Signals and Controls	Yes	Yes
Supplementary Items e.g. pedestrian paving, signage, fencing, landscaping	Yes	Yes
Street Lighting	Yes	Yes
Safety Barriers	Yes	Yes

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

3 Standards to be used in the project

Roads and Maritime uses Australian and NZ standards for all specified items in the contract whenever a suitable standard is available.

The full list of standards is within the Roads and Maritime specifications at:

<http://www.rms.nsw.gov.au/business-industry/partners-suppliers/index.html>

If no suitable Australian standard is available then Roads and Maritime specifies other standards that are in common use e.g. British or US standard

4. AIP activities undertaken by the Project Proponent

Roads and Maritime will undertake the following *activities to communicate opportunities to supply key goods or services for the project to Australian entities*:

- Provide tender/ROI documents to all potential suppliers at the same time, either through the 'Tenders NSW' site or directly to suitably prequalified Contractors.
- Publish details of project opportunities on its website, including prequalification requirements, standards for the project and the contact details of its procurement contact officer.
- Encourage potential tenderers to register with the NSW eTendering system to receive email notifications of new relevant business opportunities.
- Manage its own website and lists a forward pipeline of projects at the 'industry hub' at :
<http://www.rms.nsw.gov.au/business-industry/major-projects/index.html>
- Conduct pre tender meetings and industry briefings

- Advertise opportunities for further stages of this project using the tenders.nsw.gov website and hold pre tender meetings for all interested parties in the future.
- Engage with Roads Australia and provide future work details for Roads Australia to publish as part of its future pipeline of work on the Roads Australia website at :
<http://www.roads.org.au/Pipeline>
- Will arrange a contract start up workshop (or equivalent) at contract commencement that focuses on this AIP plan and its obligations, with a presentation on the details by senior Roads and Maritime personnel.
- Participate in the National Prequalification Scheme for Civil Construction enabling companies to gain mutual prequalification across all states of Australia. Requirements are at :
<https://www.onlinepublications.austroads.com.au/items/AP-R371-10>
- Manage prequalification and registration schemes for suppliers. The prequalification scheme is part of the National Prequalification Scheme and details of requirements and applications are available at the Austroads site:
<http://www.austroads.com.au/road-construction/approved-contractors/pre-qualified-contractors>
- Provide training for industry, including small to medium enterprises across a range of activities including traffic management, concrete works, safety in design. Refer :
<http://www.rms.nsw.gov.au/business-industry/partners-suppliers/index.html>
- Maintain active membership of Austroads, the peak body in Australian and New Zealand for roads research and collaboration and support procurement participation in Austroads activities. Refer :
<http://www.austroads.com.au>
- Allow joint venture arrangements for tenderers (including between Australian and Overseas companies) enabling Australian companies to develop capability and gain exposure to overseas companies.
<http://www.austroads.com.au/about-austroads/international-collaboration>
- Provide formal feedback to tenderers (including successful), on request, in relation to their tender submission.

5. AIP activities to be undertaken by procurement entities

- Ensure capable Australian companies have fair and reasonable opportunity to bid for work packages through a publicly accessible website.
- Publish a list of all key goods and services (valued above \$1 million) they will be procuring for this project on their website in a timely manner, making tender opportunities available to all potential suppliers at the same time.
- Consult with vendor identification agencies, such as the Industry Capability Network at <http://www.icn.org.au> to gain a current understanding of Australian capability and to identify capable competitive Australian entities suitable to supply goods or services to the project.
- Provide links to Roads and Maritime partners and suppliers page on their websites
<http://www.rms.nsw.gov.au/business-industry/partners-suppliers/index.html>

- Provide publicly accessible websites that include prequalification requirements, standards and contact details of their procurement contact officer.
- Engage with the Department of Industry's Entrepreneurs Programme to support the capability of its subcontractors where relevant.
- Debrief Australian entities unsuccessful in their bid to supply key goods and services to the project.
- Report in the AIP Compliance Report template and provide evidence such as screenshots, websites, subcontracts and other documents demonstrating that they are implementing this plan.
- Report against part B of this AIP plan, to show actual Australian Industry involvement for the project.
- Report on any variations to the certified AIP plan, as relevant, during the progress of the Works.