

Australian Industry Participation (AIP) plan Summary – Project Phase

1. Project Details

Designated project proponent: Project Sea Dragon Pty Ltd

Project name: Project Sea Dragon

Description of the project: Project Sea Dragon (PSD) is a large, fully integrated, prawn aquaculture project located in northern Australia. At completion, Stage 1 of the project involves prawn production on land-based ponds, producing nominally 10,000-12,000 tonnes per annum (tpa) of prawns. Stage 1 is defined as three (3) farms, or approximately 1,116 hectares of prawn farming capacity at Legune Station, plus associated infrastructure onsite and offsite, breeding facilities and associated infrastructure in the Darwin environs, a processing plant and associated infrastructure in Kununurra and a Founder Stock Centre at Exmouth. Stage 1 will be a phased process, with Step 1 of Stage 1 expected to produce 5,000 tpa of prawns. Preliminary works are underway for Stage 1, and subject to the timing of financing, completion of construction for Step 1 of Stage 1 is expected by early-mid 2021. Subject to further funding, the full scope of Stage 1 construction at Legune will be ongoing until 2023. PSD involves new facilities, except for the Founder Stock Centre and Quarantine Centre in Exmouth which is an upgrade to an existing facility.

Estimated project value: Full scope is approx. \$1.5bn AUD

Project location: Legune Station and Darwin area (Northern Territory) and Kununurra and Exmouth (Western Australia)

Link to project information: <http://seafarmsgroup.com.au/> <https://gateway.icn.org.au>

Project contact for procurement information: Snaebjorn “Snowbear” Jonasson, Project Manager, 08 8923 7900 procurement@projectseadragon.com.au

Other project proponents involved in the project: N/A

2. Opportunities to supply Goods and Services

Expected opportunities	Opportunities for Australian entities	Opportunities for non-Australian entities
Goods		
Poly tunnels	Yes	No
Pumps, valves and fittings	Yes	Yes
Poly piping	Yes	No
Filters and filtration equipment	Yes	Yes
Ozonation equipment	Yes	Yes

Expected opportunities	Opportunities for Australian entities	Opportunities for non-Australian entities
Tanks	Yes	Yes
Reverse Osmosis (RO) equipment	Yes	Yes
Compressors and aeration equipment	Yes	Yes
Temperature control equipment	Yes	Yes
Auto-feeders and hoppers	Yes	Yes
Laboratory equipment	Yes	Yes
Communications equipment	Yes	No
Screens	Yes	Yes
Prefabricated freezer rooms	Yes	Yes
Chemicals supply- first fills	Yes	No
Power generation equipment	Yes	Yes
Motor control centre	Yes	Yes
Switchrooms- incl HV and LV switchgear	Yes	Yes
Aerators- combo units	Yes	Yes
Harvesting equipment	Yes	Yes
Compressors and chiller equipment	Yes	Yes
Processing plant equipment	Yes	Yes
Laboratory equipment	Yes	Yes
Light vehicles	Yes	No
Medium vehicles	Yes	No
Heavy vehicles	Yes	Yes
Tractors	Yes	Yes
Electric forklifts	Yes	Yes

Expected opportunities	Opportunities for Australian entities	Opportunities for non-Australian entities
Ambulance supply and Paramedic stock	Yes	No
Fire truck	Yes	No
Storage racking	Yes	No
Workshop equipment- miscellaneous	Yes	No
Mobile cranes	Yes	No
Boats	Yes	No
Pump test equipment	Yes	No
Services		
Civil Works for the breeding program facilities - Darwin	Yes	No
Concrete works - Darwin	Yes	No
Building Works - Darwin	Yes	No
Mechanical instrumentation - Darwin	Yes	No
Electrical and instrumentation - Darwin	Yes	Yes
Civil works - (bulk earthworks, detailed earthworks, road works) – Legune Station	Yes	No
Concrete supply and construction – Legune Station	Yes	No
Pre cast concrete – Legune Station	Yes	No
Piling – Legune Station	Yes	No
Buildings – Legune Station	Yes	No
Electrical and Instrumentation – Legune Station	Yes	Yes
Mechanical Instrumentation – Legune Station	Yes	Yes
Civil Works – Kununurra	Yes	No
Buildings package – Kununurra	Yes	No

Expected opportunities	Opportunities for Australian entities	Opportunities for non-Australian entities
Processing Equipment package – Kununurra	Yes	Yes
Electrical and Instrumentation – Kununurra	Yes	Yes
Mechanical Instrumentation – Kununurra	Yes	Yes

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

Explanation for item(s) in list above where it is indicated ‘No Opportunities for Australian entities’

N/A

3. Standards to be used in the project

- Australian Standards, or in some circumstances an approved, recognised international equivalent Standard, will be applied to the project. All Australian entities experienced in the provision of the respective goods and services have the ability to meet these standards.

4. AIP activities to be undertaken by the Project Proponent

- PSD and the Industry Capability Network (ICN) have been, and will continue to be, in regular, proactive contact for the duration of the project. PSD has been appointed a nominated ICN representative to support the procurement processes.
- The Project is currently listed on the ICN Gateway and it has its own ICN Project Page. On this page, contractors can submit a general Expression of Interest (EOI) to be kept up to date with the project and its procurement activities.
- PSD held an Industry Briefing in August 2018 which was attended by over 200 industry representatives as well as the ICN. Community information sessions will also be held from time to time.
- PSD has and will continue to utilise the ICN’s substantial database of contractors/suppliers to support the procurement process. In addition, the Project Team is keeping a register of interested contractors/suppliers, e.g. where they engage with the project via means other than the ICN Gateway/Project Page.
- Under the Indigenous Land Use Agreement (ILUA), there are obligations on PSD to actively seek to engage Local Aboriginal People and employ Local Aboriginal People where they are appropriately qualified and capable of carrying out the work required in a satisfactory manner. PSD has committed to achieving a minimum employment target for Aboriginal People of 10%.
- In addition, successful contractors will be obligated to providing all Aboriginal people it employs with supervised on the job training where necessary and advancement opportunities.
- Importantly, work packages have generally been split into smaller, discrete scopes to allow local contractors the best possible opportunity to tender and be successful in the procurement stage.
- The pre-qualification requirements will be listed on the ICN Gateway and subsequently within specific package procurement documentation issued to the market and shortlisted participants.
- If requested by the supplier, PSD will provide recommendations for relevant training to assist Australian suppliers with capability development.

- PSD would be pleased to provide references or act as a referee for high performing suppliers to assist their integration into domestic and global supply chains, should this be requested.

5. AIP activities to be undertaken by procurement entities

- PSD is the primary procurement entity and will make its in house procurement officers aware of the intent and requirements of the AIP Plan including through training, if required. However, should PSD engage a third party procurement entity, PSD undertakes that all procurement entities will be suitably qualified and familiar with the requirements as set out in the AIP plan and any procurement procedure documents that focus opportunities on Australian entities. Further to this, any third party procurement entity will be obliged to use or liaise with the ICN to ensure that Australian entities will be given opportunity.
- As noted above, interested contractors / suppliers are able to register their interest in the project at any time through the ICN Gateway.
- From time to time, PSD will via a print media campaign, specifically the NT News, alert the market to potential available opportunities (e.g. for large packages of work or project milestones).
- Work packages that have an expected value greater than the “low-value contract threshold amount” as defined in the Australian Jobs Act 2013 will be released via the ICN Project Page for the EOI process. This is also where contractors/suppliers will submit their EOI responses. The Seafarms (PSD) website will have a link to the ICN Project Page (it will not duplicate the EOI documentation/ process).
- Following the evaluation and shortlisting process, the Request for Tender (RFT) phase will commence and this will be conducted directly with shortlisted parties via email (not through the ICN) from the Project Team.
- Awarded contracts will be listed on the ICN Project Page.
- Following selection of the preferred contractor and award phase, unsuccessful shortlisted parties will be notified and offered a debrief.