

Australian Industry Participation (AIP) plan   
Executive Summary

1.Organisation and project details

**Company/organisation name:** The Trustee for The Roe Highway Logistics Park Unit Trust

**Project name:** Roe Highway Logistics Park

**Description of the project:** Roe Highway Logistics Park is a 56-hectare warehouse industrial precinct in Kenwick, Western Australia. It is midway

through its delivery programme with five warehouses completed and operational and a further [five] warehouses to be completed (noting some lots

may be developed whilst some may be sold).

One warehouse commenced construction in December 2020, and another hardstand project is expected to commence construction in February 2021.

Both are anticipated to be operational by July 2021.

A further warehouse is expected to commence construction in April 2021 and is anticipated to be operational by October 2021.

The remaining three warehouses are projected to commence in September 2021 before being operational in March 2022.

**Estimated capital expenditure/total value of the project:** $88,250,000 AUD

**Estimated total value of key goods and services:** $51,020,000 AUD

**Project location:** Kenwick, Western Australia

**Link to project information:** [www.rhlp.com.au](http://www.rhlp.com.au)

**Contact person for procurement information:**

**Name:** Glenn Coffey

**Phone number:** 0414933272

**Email address:** [glenn@hesperia.com.au](mailto:glenn@hesperia.com.au)

2. Opportunities to supply goods and services

|  |  |  |
| --- | --- | --- |
| **List of goods and services to be procured for the project and the expected opportunity for industry participation** | **Opportunities for  Australian  suppliers \*** | **Opportunities for  international  suppliers** |
| Retaining Wall supply and installation | Yes | No |
| Civil Works including bulk earthworks, stormwater drainage supply and install and brick paving. | Yes | No |
| Concrete works including footings, warehouse floor slabs, office slabs and external concrete pavement | Yes | No |

|  |  |  |
| --- | --- | --- |
| Precast concrete panels | Yes | No |
| Structural Steel supply and install | Yes | No |
| Roller shutter supply and install | Yes | No |
| Cladding for walls and roof inclusive of decorative cladding. Also inclusive of roof access and walkways. | Yes | No |
| Door and Window supply and installation. Inclusive of door and window hardware, and metal louvres and grilles. | Yes | No |
| Office finishing inclusive of ceilings, internal wall framing and wall lining and glass partitions to main office. | Yes | No |
| Floor finishing inclusive of carpet and vinyl, skirting supply and install | Yes | No |
| Tiling supply and install | Yes | No |
| Metal work, bollards, guardrails, handrails, fencing, barriers and gate supply and install/ | Yes | No |
| Joinery, carpentry and miscellaneous fixtures. | Yes | No |
| Painting | Yes | No |
| Hydraulic services including supply and install of water and wastewater services. Inclusive of ATU supply and install. | Yes | No |
| Mechanical services including air conditioning, fans and lourvers. | Yes | No |
| Electrical services including supply and install of cabling, lighting, switchboard and step up transformer. | Yes | No |
| Fire protection service supply and installation | Yes | No |
| Landscaping and Reticulation | Yes | No |
| Gantry Crane supply and installation | Yes | No |

\* An Australian supplier means an entity that has an ABN or an ACN

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

* Australian standards and certifications will be required for the key goods and services in this project.

3. Communicating and providing opportunities

* Project website OR Project supplier portal
* Liaison with industry associations
* Public announcements
* Media releases – national broadsheet
* Media releases – industry magazines
* Social media
* Direct contact with Australian industry (phone/email/letter)
* Make tender documents available to all possible suppliers at the same time
* Allow reasonable and equal time for submissions/responses
* Create, publish and distribute an AIP policy
* Include requirement in tender documents that successful tenderers comply with AIP plan
* Include contractual arrangements with suppliers to outline AIP arrangements
* Establish reporting requirement that shows how the AIP plan has been implemented
* All tenders from Australian and overseas suppliers will be assessed on the same basis
* The organisation will ensure all AIP plan obligations will flow down to contractors and subcontractors

4. Facilitating future opportunities

* Provide advice to project suppliers on strategies and activities to undertake to be considered for inclusion in domestic and international supply

chains

* Support and assist project suppliers to adopt specific standards and accreditations
* Transfer product and process technology, and organisational know-how, to project suppliers
* Encourage project suppliers to undertake research and development and innovative activities
* Brief procurement managers on the capabilities and achievements of project suppliers
* Provide strategic feedback to the Commonwealth on emerging trends in industry
* Introduce project suppliers to global companies or suppliers
* Communicate with global supply chain managers and procurement agents about Australian industry capability
* Provide international market ‘intelligence’ to project suppliers
* Recommend suppliers to appropriate government programmes for advice and support
* Provide references for high performing suppliers
* Provide unsuccessful tenderers with appropriate feedback to encourage future performance

5. Implementation resources

* The organisation will record and/or retain evidence to demonstrate implementation of the approved AIP plan
* Develop and implement standard contractual arrangements with suppliers to give Australian industry opportunities to participate
* Develop systems to monitor and report on the extent of Australian industry participation
* Develop systems to identify inappropriate action under the AIP plan and to monitor/record the corrective action taken
* Develop systems to identify and report any variations in AIP plan activities