



Australian Industry Participation (AIP) plan Executive Summary

1. Organisation and project details

Company/organisation name: TOWNSVILLE AIRPORT PTY LTD

Description of the project: The Townsville Airport is a prominent gateway into North Queensland.

The existing Terminal Building will be extended and redeveloped to cater for current and projected future passenger demands.

The project has been called ALIVE and is part of an approved master plan.

The Terminal redevelopment and expansion will cover approximately 20% of the building area or 3,300 square metres.

The major components of the project include:

- reconfiguration of the passenger arrivals and departures areas;
- additional retail space for tenants;
- increase the baggage handling capacity;
- expanding the security screening and upgrading x-ray equipment areas;
- improve domestic passenger holding lounges;
- improve the building entrance, add shading and weather protection;
- upgrade core infrastructure works (potable and fire water services, waste and storm water systems); and
- replacement of the aging terminal roof.

Queensland Airports Limited (QAL) is the umbrella company to four regional airports - including Townsville Airport.

Townsville Airport Pty Ltd (TAPL) intends to maximise the business opportunities such a high profile project presents; whilst delivering on the jobs prospects and high quality new facility.

The Project Team for project ALIVE will consist of:

Project Director - responsible and accountable for delivering the high level expectations and coordinating the resources;

Project Managers - responsible and accountable for delivering separate and manageable portions of the overall project to the required time-frame and budgets.

Consultants - delivering professional services to guide the project quality and assist with reporting functions.

Contractors - delivering supply and install work packages under the documentation contracts.

The project design is expected to commence in May 2019 and all stages of construction completed ready for operation in May 2021.

Estimated capital expenditure/total value of the project: \$50,000,000 AUD

Estimated total value of key goods and services: \$50,000,000 AUD

Project location: Townsville Airport, 5km west of Townsville CBD, North Queensland

Link to project information: www.qldairports.com.au/media-centre/

Contact person for procurement information:

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2. Opportunities to supply goods and services

List of goods and services to be procured for the project and the expected opportunity for industry participation	Opportunities for Australian suppliers *	Opportunities for international suppliers
Building materials - concrete	Yes	No
Building materials - light weight walls	Yes	No
Building materials - glazing	Yes	No
Building materials - structural steel	Yes	Yes
Building materials - tiles	Yes	Yes
Building materials - decorative wood	Yes	Yes
Building materials - metal roofing	Yes	No
Shopfitting carpentry	Yes	Yes
Building alterations and demolition	Yes	No
Air conditioning	Yes	Yes
Electrical switchboards, switch gear and distribution systems	Yes	Yes
Data & communications equipment and distribution systems	Yes	Yes
Fire detection and protection equipment and distribution systems	Yes	Yes
Bathrooms & Plumbing equipment and distribution systems	Yes	Yes
Storm water equipment and distribution systems	Yes	No
Sewer equipment and distribution systems	Yes	No
Mains water equipment and distribution systems	Yes	Yes
Building consultants and designers	Yes	No
Contractors and construction management	Yes	No

* An Australian supplier means an entity that has an ABN or an ACN

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

- Australian standards and certifications will be required for the key goods and services in this project.

3. Communicating and providing opportunities

- Project website OR Project supplier portal
- Social media
- Promote opportunities to Australian industry in the early stages of the project, including information on how to prequalify

- Make tender documents available to all possible suppliers at the same time
- Allow reasonable and equal time for submissions/responses
- Create, publish and distribute an AIP policy
- Include requirement in tender documents that successful tenderers comply with AIP plan
- Include contractual arrangements with suppliers to outline AIP arrangements
- Establish reporting requirement that shows how the AIP plan has been implemented
- Train procurement entities to ensure they understand AIP plan obligations
- All tenders from Australian and overseas suppliers will be assessed on the same basis
- The organisation will ensure all AIP plan obligations will flow down to contractors and subcontractors

4. Facilitating future opportunities

- Provide advice to project suppliers on strategies and activities to undertake to be considered for inclusion in domestic and international supply chains
- Support and assist project suppliers to adopt specific standards and accreditations
- Transfer product and process technology, and organisational know-how, to project suppliers
- Brief procurement managers on the capabilities and achievements of project suppliers
- Assist participation in local, regional, national, international trade fairs to build awareness of Australian capability
- Provide strategic feedback to the Commonwealth on emerging trends in industry
- Undertake a rigorous supplier audit to benchmark and publicise best practice
- Recommend suppliers to appropriate government programmes for advice and support
- Provide unsuccessful tenderers with appropriate feedback to encourage future performance

5. Implementation resources

- The organisation will record and/or retain evidence to demonstrate implementation of the approved AIP plan
- Develop and implement standard contractual arrangements with suppliers to give Australian industry opportunities to participate
- Develop systems to monitor and report on the extent of Australian industry participation
- Develop systems to identify inappropriate action under the AIP plan and to monitor/record the corrective action taken
- Develop systems to identify and report any variations in AIP plan activities